October financials

	October 2017	October 2016	Comments
Revenue	\$ 105,597	\$ 79,690	Up \$26k
Payroll	\$ 38,825	\$ 33,284	Up \$5k
Expenses	\$ 80,169	\$ 69,725	Up \$10k
Surplus/deficit	\$ 25,833	\$ 10,555	Up \$15k

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Current debtors: \$71,763 this is made up of ASH and 3rd party website providers. Value of future bookings held in our system with expected revenue of \$527,359 Operating surplus up \$15k compared to October last year Revenue per ASH: \$483 Revenue per camp site: \$213 Revenue per cabin: \$2895

Actual funds available in all bank accounts 25/11/2017 = \$265,459 this includes \$100,000 placed on term deposit at 3.40% matures 19th February 2018

Revenue:

Revenue well up on October 2016 by \$26k, self-contained revenue up \$15k and Kitchen cabins up \$4k. Year to date we are up \$56k in revenue and up \$52k in Operating surplus.

Expenses

Expenses up \$10k on LY mainly due to "cleaning consumables" up \$8k due to summer stock purchases. YTD expenses are only up \$4k with revenue up \$56k and operating surplus up \$52k.