March financials

| | March 2017 | March 2016 | Comments |
|-----------------|----------------------|----------------------|------------|
| Revenue | \$ 89,947 | \$ 101,843 | Down \$11k |
| Payroll | \$ 32,136 | \$ 28,584 | Up 4k |
| Expenses | \$ 61,583 | \$ 67,381 | Down \$6k |
| Surplus/deficit | \$ 28,543 | \$ 34,844 | Down \$6k |

Financial report March 2017

Current debtors: \$35,527 this is made up of ASH and 3rd party website providers. Value of future bookings held in our system with expected revenue of \$369,760 Operating surplus down \$6k compared to last year Revenue per ASH: \$0 Revenue per camp site: \$408 Revenue per cabin: \$2,742

Actual funds available in all bank accounts 21/04/2017 = \$515,439 this includes \$200,000 placed on term deposit at 3.30% matures 14th August 2017

Revenue:

Revenue largely effected by Easter falling in March last year and April this year hence why we were down \$11k. Cabin occupancy continues to be strong at 87% and tent sites 35%. <u>Expenses</u>

Down for the month compared to last year by \$6k. Annual leave accrual -\$2,838 due to A/L and alternative days paid out to departing staff member.